Roland DG Corporation

Consolidated Financial Results
for the Three Months Ended March 31, 2022

May 12, 2022

Roland

Change in revenue recognition method and treatment of R&D expenses

1. Change in revenue recognition method

We have changed the revenue recognition method starting from FY2022Q1. In accordance with the transitional treatment stated in the Revenue Recognition Accounting Principal 89-2, we have not restated the previous fiscal year's financials. The impact on the financials of this change however is minimal.
The YoY comparison have been made with financials that have not been restated.

2. Change in R&D expense treatment

Due to the completion of the factory migration to thailand, **R&D expenses have been moved from COGS to SG&A** starting from FY2022Q1.
YoY comparison have been made with financials that have been restated.

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Q1 Overview and H1 forecast

Q1 Overview

- **Sales & Profit Increase; Historical high Q1 sales of Y11.3B**
  (excl. FY 2015/12 when there was change in fiscal year end)
  - Sales landed **as planned**
  - Increase profit thanks to migration to Thailand on top of sales growth
- **Strong demand but unstable supply**
  - Uncertainty continued incl. parts shortage and shipping delays
  - **Backlogs increased** compared with last fiscal year end

H1 Forecast

- **H1 guidance to be achived despite some concerns**
  - ○ Sales contribution of **New Products** launched in March
  - ○ Dental products that had shipping delays in Q1 to recover in Q2
  - ○ FX tailwind
  - △ Parts procurement difficulty, continue of shipping delay
  - △ Cost increase of electronic parts and shipping costs

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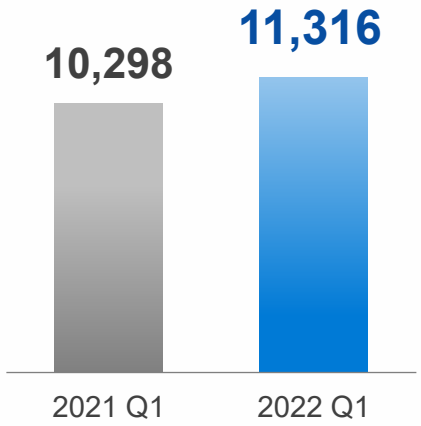
Sales and profit increased; Quarterly net profit turned positive

YoY performance

(Millions of yen)

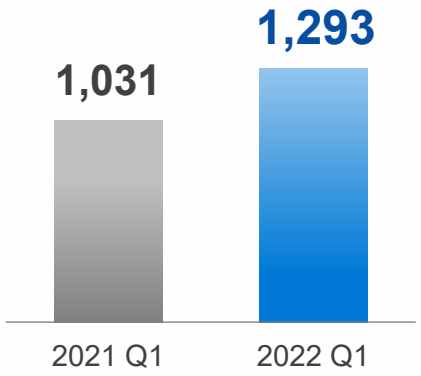
Net Sales

+9.9%



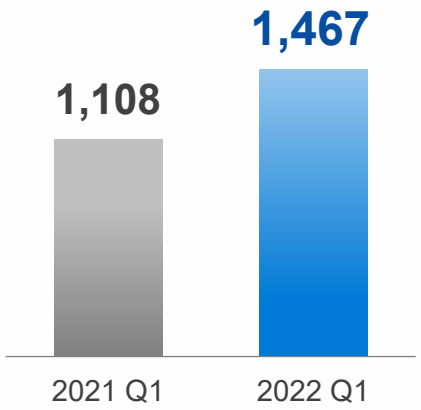
Operating Profit

+25.4%



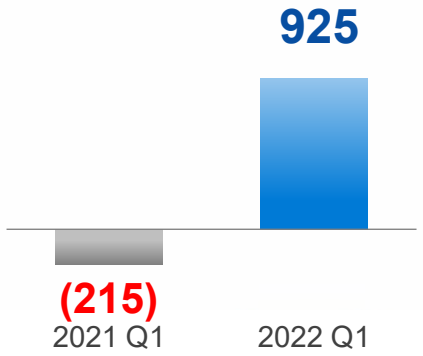
Ordinary Profit

+32.4%



Net Profit

Includes extraordinary loss of 1.2bn from the early retirement program



(Millions of yen)

※ Net profit attributable to owners of parent

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Sales and Operating Profit delta breakdown

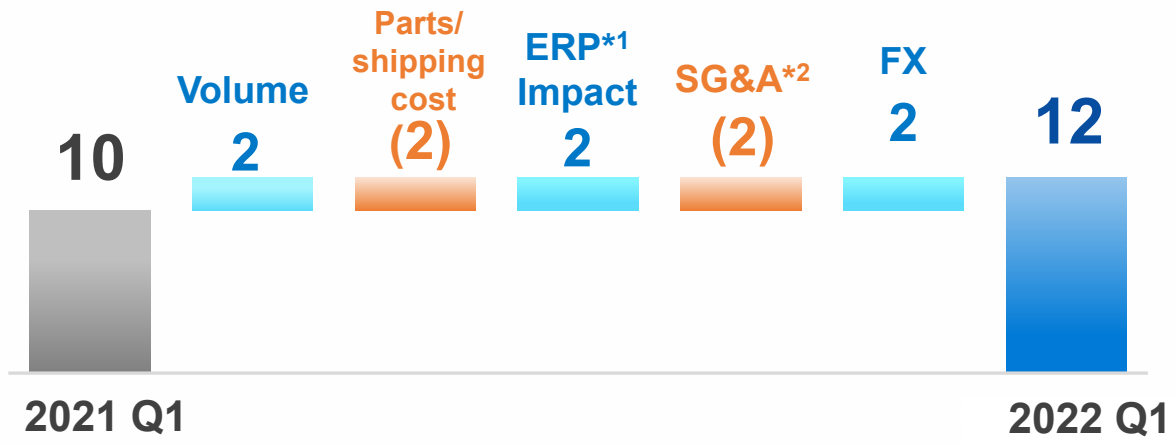
Variance Analysis YoY

(100 Millions of Yen)

Net Sales

Average FX rate (Unit：Yen)	USD	105.91	116.20	109.7%
	EUR	127.72	130.43	102.1%

Operating Profit



*1 Early Retirement Program
*2 Excludes personnel cost impact due to the Early Retirement Program

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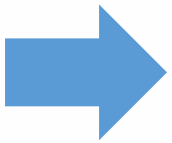
Change in sales disclosure category

From product items to market based categorization

Change categorization to market (business) base from Q1

- Clarify growth area to allocate necessary resource
- Capture trend by business to enable flexible strategy development and execution

Sales by product
Printers
Plotters
3D Products (DGSHAPE)
Supplies
Others



Sales by market
Visual Communication
Digital Fabrication
Dental
Service, Software & Others

Sales by product
Hardware
Supplies
Service parts & Others

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Market Category

Market		Our strategy	FY22	FY23
Visual Communication	VC-Solvent	➢ Maintain #1 position in solvent printers ➢ Maintain customer base and profitability	18.5B FY21 16.8B	17.8B
Visual Communication	VC-Other	➢ Gain share in other ink types and emerging markets ➢ Diversify ink to develop new application/market in the future	4.1B FY21 3.4B	7.4B
Digital Fabrication		➢ Roll out channel and marketing strategy globally dedicated to this new customer segment ➢ Expand product line through partnership and Co-Creation work	11.2B FY21 10.0B	12.2B
Dental		➢ Maintain position in advanced country(labs) ➢ Strengthen channel in emerging markets ➢ Add growth by entering dental clinics and new applications (denture implants etc)	7.2B FY21 6.6B	8.2B
Service, Software & Others		➢ Reduce customer downtime and improve profitability ➢ Increase end-customer engagement through Roland DG Connect ➢ Plant seeds to build new opportunity in Software (SaaS)	8.3B FY21 8.2B	8.4B

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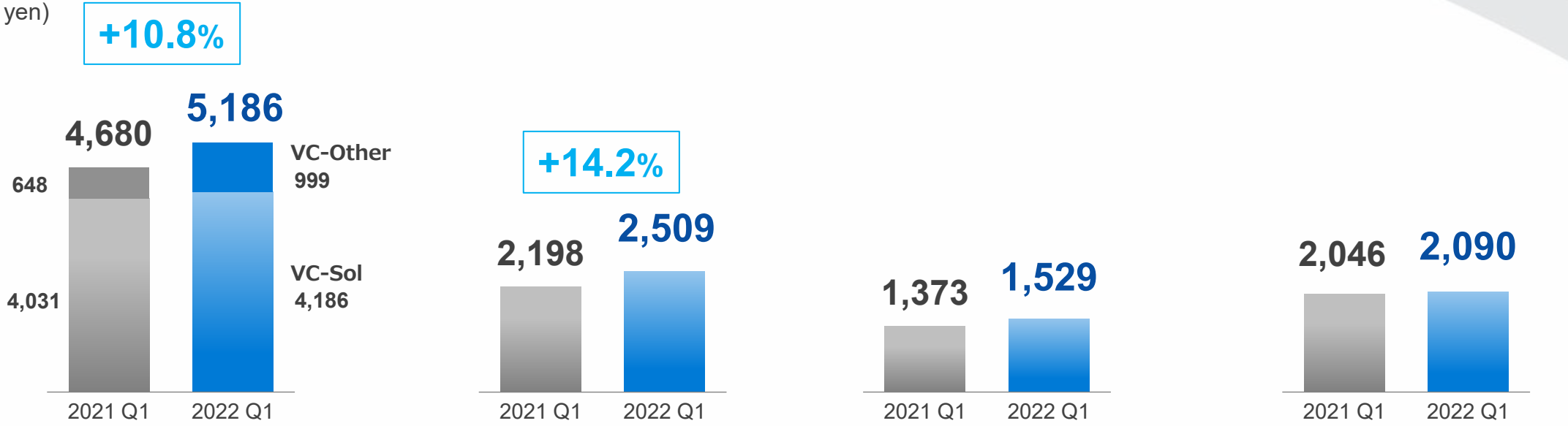
Strong demand continued resulting in YoY growth

Sales by market　YoY

- Old Product based category showh in APPENDIX (P.19)

(Millions of yen)



Visual Communication

- Eco-solvent printer for sign market grew as output demand increased (VC-Solvent)
- LEC2 Series UV printers and UV inks increased mainly in the US and Europe (VC-Other)

Digital Fabrication

- BN-20A, a new product in the desktop segment, grew
- Co-Creation model, LEC2 S Series, increased by regional sales expansion

Dental

- Core products including DWX-52D/DWX-52DCi was flat YoY due to supply shortage
- DWX-42W grew mainly in the US and Europe
- DWX-52Di, New Emerging market model launched in FY21H2, contributed to sales

Service, Software & Others

- Service Parts declined but Service and maintenance increased

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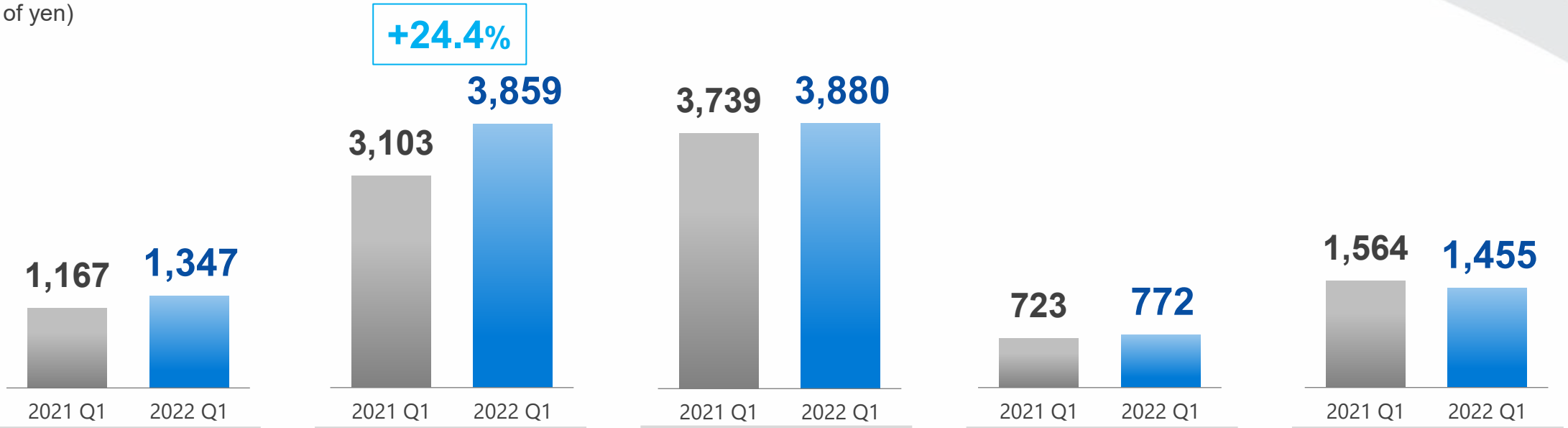
Solid Eco-Solvent printers and Dental sales in North America

Sales by Regions YoY

(Millions of yen)



Japan

- Desktop UV printer for Retail market and 3D milling machines grew
- Eco-solvent printers for sign market was strong

North America

- Desktop printer BN-20A for inhouhse/small business increased
- Increased penetration in DWX-52DCi due to demand in dental labs
- FX tailwind

Europe

- Solid sales for Co-Creation model flatbed UV printer
- Dental milling machine demand remained strong

Asia

- Dental milling machine increased largely in India thanks to sales channel development
- Low sales in China
- Dental product demand increased in ASEAN region

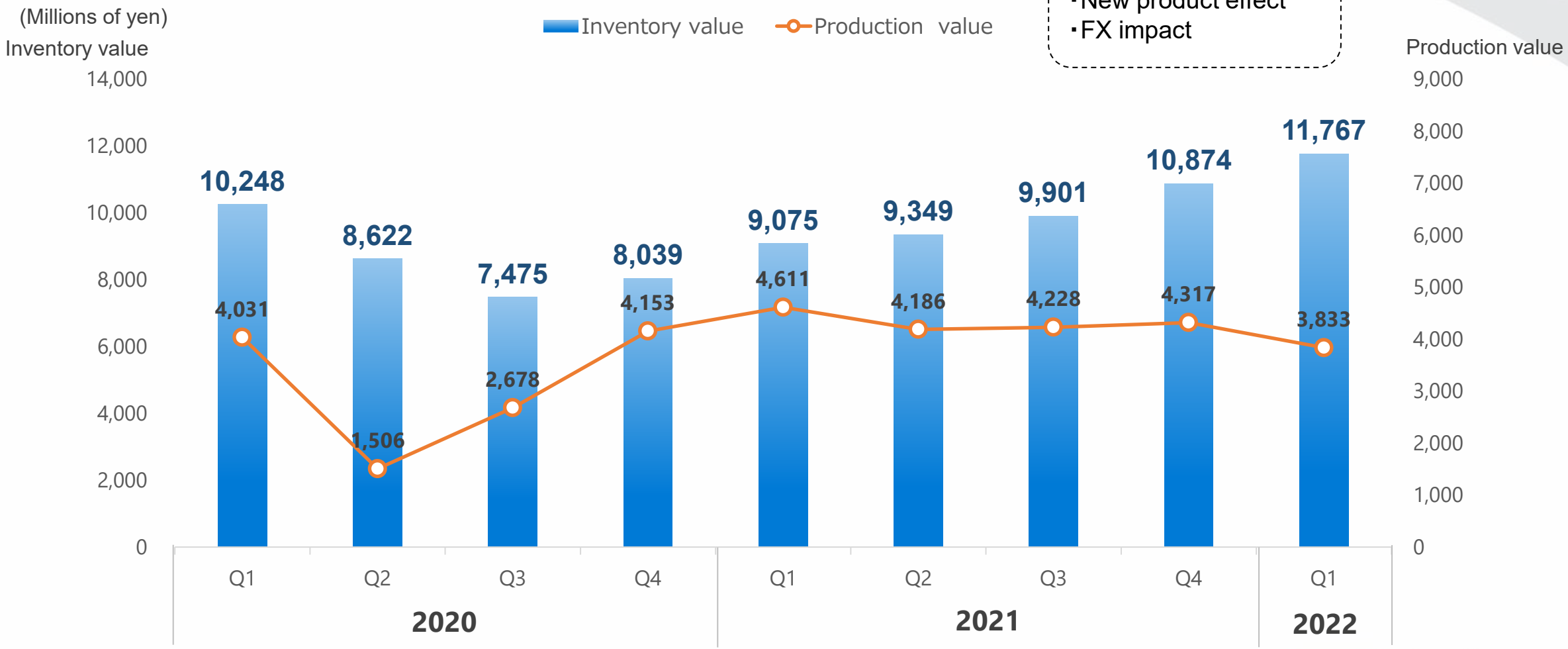
Others

- Dental milling machined increased while eco-solven printers declined in Australia
- YoY sales increased in Latin America including Brazil

Inventory increased due to parts shortage and shipping delay

Change in inventory value and production value

- Shipped products
- New product effect
- FX impact



Balance sheet

Balance sheet summary （as of 3/31/2022）

(Millions of yen)

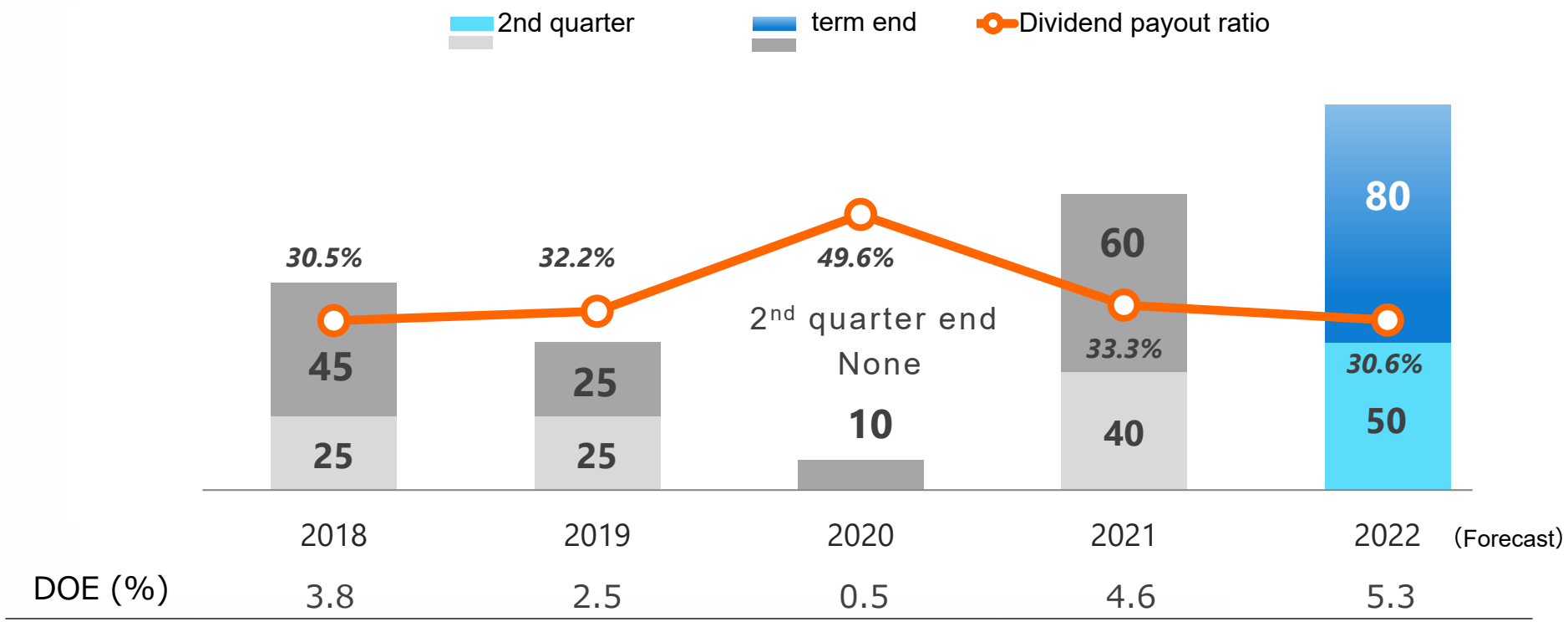
※Change from the end of previous fiscal year

Dividend Forecast

Divident Policy（FY2021 to FY2023）： Use the higher of 30% payout ratio to consolidated profit or 2% Dividend on Equity ratio (DOE) as a basis and account for future business development

FY2022 forecast : H1 **JPY 50**, H2 **JPY80**; in total **JPY 130 per year**

Annual dividend payout ratio to be **30.6%**



Dividend on Equity ratio

New Products

Visual Communication (VC-Solvent)

Large format Sign board printers

Released on March 1, 2022

TrueVIS

VG3-640 VG3-540 SG3-540 SG3-300

- Main-stream product series with 23,000 units sold since the 2016 release
- Addressing various customer needs by providing print quality, productivity and Print & Cut functionality
- First full model change in 3 years to stimulate demand and revive the market
- Core product in VC-Solvent
- First product using new-platform, improving R&D efficiency and reducing cost

Visual Communication (VC-Other)

UV-LED Flatbed Inkjet Printer

Released on March 30, 2022

EU-1000MF

- Added a 4 color model to the previous 6 color model
- Can print on materials upto 95mm thickness
- UV Ink received Gold Certification by GREENGUARD for low POV products and can be safely used indoor
- First released in South East Asia and Taiwanese markets (6 color model) and now expanded to Latin America region

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Mid-term plan financial target

MTP

Actuals | Forecast | Target

	FY2019	FY2020	FY2021	FY2022	FY2023
Sales	40.8B	34.8B	45.0B	49.4B	54.0B
Operating Profit / %	2.8B / 6.8%	0.5B / 1.7%	0.6B / 13.4%	7.3B / 14.8%	8.0B / 14.8%
ROE	7.9%	1.0%	13.9%	17%	17%
ROIC	6.5%	0.6%	13.0%	-	15%
CCC	163	141	147	-	120
Payout % / DOE※	32% / 2.5%	50% / 0.5%	33% / 4.6%	30% /-	30% / 2%
FX Rate (USDJPY/EURJPY)	*109/122*	*107/122*	*110/130*	*113/128*	*113/128*

※Dividend on Equity ratio

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Our response to the situation in Ukraine and financial impact

Our response

- Stopped our subsidiary's business in Moscow
- Stopped all product shipping to Russia

◀◀◀ We will determine when to resume based on the situation

Financial Performance

- Sales in Russia for FY2021 was appx. JPY800M (1.8% of total sales) and has limited impact on financial performance
- Concerns related to the impact on the world economy including commodity price inflation

We will take necessary actions as the situation evolves.
We will provide an update if there are any significant effect on our financial performance

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Appendix

Consolidated financial results

(Millions of yen)

* R&D cost previously accounted as COGS has been moved to SG&A from 2022

		2021 Q1				2022 Q1		YoY change		
		Performance	% of sales	Restated Actual	% of sales	Performance	% of sales	Change	Ratio	Exchange rate impact excluded Real term
Net Sales		10,298	*100.0%*	10,298	*100.0%*	**11,316**	*100.0%*	1,018	*109.9%*	*104.8%*
Gross Profit		4,323	*42.0%*	**5,078**	***49.3%***	**5,681**	*50.2%*	602	*111.9%*	*105.1%*
SGA cost		3,292	*32.0%*	**4,046**	***39.3%***	**4,387**	*38.8%*	340	*108.4%*	*105.6%*
Operating Profit		1,031	*10.0%*	1,031	*10.0%*	**1,293**	*11.4%*	261	*125.4%*	*103.0%*
Ordinary Profit		1,108	*10.8%*	1,108	*10.8%*	**1,467**	*13.0%*	358	*132.4%*	*111.5%*
Net Profit*		△215	-	△215	-	**925**	*8.2%*	1,140	-	-
EPS (Yen)		△17.34		△17.34		74.25				
Exchange rate Yen	USD	105.91		105.91		116.20				
	EUR	127.72		127.72		130.43				

* Net profit attributable to owners of parent

Exchange rate Amount of impact	Net sales	528
	Operating Profit	206

R&D cost for previous FY moved from COGS to SG&A

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Consolidated financial results

（Millions of yen）

	2021 Q1		2022 Q1		YoY change		
Sales by Market	Performance	% of sales	Performance	% of sales	Change	Ratio	Exchange rate impact excluded Real term
Visual Communication	4,680	45.5%	**5,186**	45.8%	505	110.8%	104.8%
Digital Fabrication	2,198	21.3%	**2,509**	22.2%	311	114.2%	109.4%
Dental	1,373	13.3%	**1,529**	13.5%	156	111.4%	106.5%
Service, Software & Others	2,046	19.9%	**2,090**	18.5%	43	102.1%	98.4%
Total	10,298	100.0%	**11,316**	100.0%	1,018	109.9%	104.8%
Sales by Product							
Hardware	5,063	49.2%	**5,843**	51.6%	780	115.4%	109.8%
Supplies	3,247	31.5%	**3,485**	30.8%	238	107.3%	102.2%
Service parts & Others	1,987	19.3%	**1,987**	17.6%	0	100.0%	96.1%
Sales by Region							
Japan	1,167	11.4%	**1,347**	11.9%	180	115.4%	-
North America	3,103	30.1%	**3,859**	34.1%	756	124.4%	113.4%
Europe	3,739	36.3%	**3,880**	34.3%	141	103.8%	100.9%
Asia	723	7.0%	**772**	6.8%	49	106.8%	105.3%
Others	1,564	15.2%	**1,455**	12.9%	△109	93.0%	88.6%
Total	10,298	100.0%	**11,316**		1,018	109.9%	104.8%

Consolidated financial results

Sales by Product（Old Categories）

（ Millions of yen ）

	FY2021 Q1		FY2022 Q1		YoY change		
	Performance	% of sales	Performance	% of sales	Change	Ratio	Exchange rate impact excluded Real term
Printers	3,232	*31.4%*	**3,840**	*33.9%*	*608*	*118.8%*	*112.5%*
Plotters	336	*3.3%*	**305**	*2.7%*	*△30*	*90.8%*	*86.3%*
3D Products (DGSHAPE)	1,494	*14.5%*	**1,697**	*15.0%*	*203*	*113.6%*	*109.3%*
Supplies	3,247	*31.5%*	**3,485**	*30.8%*	*238*	*107.3%*	*102.2%*
Others	1,987	*19.3%*	**1,987**	*17.6%*	*0*	*100.0%*	*96.1%*
Total	10,298	*100.0%*	**11,316**	*100.0%*	*1,018*	*109.9%*	*104.8%*

Consolidated financial results (3 months)

(Millions of yen)

	2021				2022		
	Q1	Q2	Q3	Q4	Q1	YoY	QoQ
Net Sales	10,298	11,548	11,566	11,682	**11,316**	*109.9%*	*96.9%*
Gross Profit	5,078	6,062	5,949	5,973	**5,681**	*111.9%*	*95.1%*
%	*49.3%*	*52.5%*	*51.4%*	*51.1%*	*50.2%*	*+0.9P*	*△0.9P*
SGA cost	4,046	4,135	4,072	4,752	**4,387**	*108.4%*	*92.3%*
%	*39.3%*	*35.8%*	*35.2%*	*40.7%*	*38.8%*	*△0.5P*	*△1.9P*
Operating Profit	1,031	1,926	1,876	1,221	**1,293**	*125.4%*	*105.9%*
%	*10.0%*	*16.7%*	*16.2%*	*10.5%*	*11.4%*	*+1.4P*	*+0.9P*
Ordinary Profit	1,108	1,950	1,763	1,258	**1,467**	*132.4%*	*116.6%*
%	*10.8%*	*16.9%*	*15.2%*	*10.8%*	*13.0%*	*+2.2P*	*+2.2P*
Net Profit *	△215	1,796	1,227	925	**925**	—	*99.9%*
%	—	*15.6%*	*10.6.%*	*7.9%*	*8.2%*	—	
EPS（Yen）	△17.34	144.38	98.55	74.29	74.25	—	

R&D cost for previous FY moved from COGS to SG&A

* Net profit attributable to owners of parent

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Consolidated financial results (3 months)

(Millions of yen)

	2021				2022		
Sales by Market	Q1	Q2	Q3	Q4	Q1	YoY	QoQ
Visual Communication	4,680	5,240	5,345	4,972	**5,186**	*110.8%*	*104.3%*
Digital Fabrication	2,198	2,593	2,529	2,687	**2,509**	*114.2%*	*93.4%*
Dental	1,373	1,756	1,576	1,895	**1,529**	*111.4%*	*80.7%*
Service, Software & Others	2,046	1,958	2,114	2,127	**2,090**	*102.1%*	*98.2%*
Total	10,298	11,548	11,566	11,682	**11,316**	*109.9%*	*96.9%*
Sales by Product							
Hardware	5,063	5,953	5,756	5,896	**5,843**	*115.4%*	*99.1%*
Supplies	3,247	3,693	3,781	3,715	**3,485**	*107.3%*	*93.8%*
Service parts & Others	1,987	1,902	2,028	2,070	**1,987**	*100.0%*	*96.0%*
Sales by Region							
Japan	1,167	1,051	1,113	1,201	**1,347**	*115.4%*	*112.2%*
North America	3,103	3,983	3,725	3,202	**3,859**	*124.4%*	*120.5%*
Europe	3,739	4,162	4,346	4,919	**3,880**	*103.8%*	*78.9%*
Asia	723	808	755	943	**772**	*106.8%*	*81.9%*
Others	1,564	1,543	1,624	1,415	**1,455**	*93.0%*	*102.8%*
Total	10,298	11,548	11,566	11,682	**11,316**	*109.9%*	*96.9%*

Consolidated financial results (3 months)

Sales by Product (Old Categories)

(Millions of yen)

	2021				2022		
	Q1	Q2	Q3	Q4	Q1	YoY	QoQ
Printers	3,232	3,777	3,797	3,604	**3,840**	*118.8%*	*106.6%*
Plotters	336	283	265	324	**305**	*90.8%*	*94.1%*
3D Products (DGSHAPE)	1,494	1,892	1,692	1,967	**1,697**	*113.6%*	*86.3%*
Supplies	3,247	3,693	3,781	3,715	**3,485**	*107.3%*	*93.8%*
Others	1,987	1,902	2,028	2,070	**1,987**	*100.0%*	*96.0%*
Total	10,298	11,548	11,566	*11,682*	**11,316**	*109.9%*	*96.9%*

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FY2022 H1/H2 Forecast

* R&D cost previously accounted as COGS has been moved to SG&A from 2022

(Millions of yen)

	2021								2022					
	H1 Actual	% of sales	H2 Actual	% of sales	Restated H1 Act	% of sales	Restated H2 Act	% of sales	**H1 Forecast**	YoY	% of sales	**H2 Forecast**	YoY	% of sales
Net Sales	21,846	*100.0%*	23,249	*100.0%*	21,846	*100.0%*	23,249	*100.0%*	**23,900**	*109.4%*	*100.0%*	**25,500**	*109.7%*	*100.0%*
Gross Profit	9,627	*44.1%*	10,340	*44.5%*	**11,140**	***51.0%***	**11,992**	***51.3%***	**12,200**	*109.5%*	*51.0%*	**13,300**	*110.9%*	*52.2%*
SGA cost	6,669	*30.5%*	7,243	*31.2%*	**8,182**	***37.5%***	**8,825**	***38.0%***	**9,200**	*112.4%*	*38.5%*	**9,000**	*102.0%*	*35.3%*
Operating Profit	2,958	*13.5%*	3,097	*13.3%*	2,958	*13.5%*	3,097	*13.3%*	**3,000**	*101.4%*	*12.6%*	**4,300**	*138.8%*	*16.9%*
Ordinary Profit	3,059	*14.0%*	3,022	*13.0%*	3,059	*14.0%*	3,022	*13.0%*	**3,000**	*98.0%*	*12.6%*	**4,300**	*148.7%*	*16.9%*
Net Profit*	1,580	*7.2%*	2,152	*9.3%*	1,580	*7.2%*	2,152	*9.3%*	**2,100**	*132.9%*	*8.8%*	**3,200**	*148.7%*	*12.5%*

* Net profit attributable to owners of parent

R&D cost for previous FY moved from COGS to SG&A

FY2022 H1/H2 Forecast

(Millions of yen)

	2021				2022					
Sales by Market	H1 Actual	% of sales	H2 Actual	% of sales	H1 Forecast	YoY	% of sales	H2 Forecast	YoY	% of sales
Visual Communication	9,920	45.4%	10,317	44.4%	**11,000**	110.9%	46.0%	**11,600**	112.4%	45.5%
Digital Fabrication	4,791	21.9%	5,216	22.4%	**5,350**	111.7%	22.4%	**5,850**	112.1%	22.9%
Dental	3,129	14.3%	3,471	14.9%	**3,350**	107.0%	14.0%	**3,900**	112.3%	15.3%
Service, Software & Others	4,004	18.4%	4,242	18.3%	**4,200**	104.9%	17.6%	**4,150**	97.8%	16.3%
Total	21,846	100.0%	23,249	100.0%	**23,900**	109.4%	100.0%	**25,500**	109.7%	100.0%
Sales by Product										
Hardware	11,016	50.4%	11,652	50.1%	**12,700**	115.3%	53.1%	**14,100**	121.0%	55.3%
Supplies	6,940	31.8%	7,497	32.3%	**7,100**	102.3%	29.7%	**7,300**	97.4%	28.6%
Service parts & Others	3,889	17.8%	4,099	17.6%	**4,100**	105.4%	17.2%	**4,100**	100.0%	16.1%
Sales by Region										
Japan	2,218	10.2%	2,315	10.0%	**2,450**	110.4%	10.2%	**2,400**	103.7%	9.4%
North America	7,087	32.4%	6,928	29.8%	**8,000**	112.9%	33.5%	**8,450**	122.0%	33.1%
Europe	7,901	36.2%	9,266	39.8%	**8,650**	109.5%	36.2%	**8,950**	96.6%	35.1%
Asia	1,531	7.0%	1,698	7.3%	**1,700**	111.0%	7.1%	**2,050**	120.7%	8.1%
Others	3,107	14.2%	3,040	13.1%	**3,100**	99.7%	13.0%	**3,650**	120.0%	14.3%
Total	21,846	100.0%	23,249	100.0%	**23,900**	109.4%	100.0%	**25,500**	109.7%	100.0%

FY2022 H1/H2 Forecast

(Millions of yen)

	2021				2022					
	H1 Actual	% of sales	H2 Actual	% of sales	H1 Forecast	YoY	% of sales	H2 Forecast	YoY	% of sales
Printers	7,010	*32.1%*	7,401	*31.8%*	**8,350**	*119.1%*	*34.9%*	**9,200**	*124.3%*	*36.1%*
Plotters	619	*2.8%*	590	*2.5%*	**600**	*96.9%*	*2.5%*	**650**	*110.1%*	*2.5%*
3D Products (DGSHAPE)	3,387	*15.5%*	3,660	*15.8%*	**3,750**	*110.7%*	*15.7%*	**4,250**	*116.1%*	*16.7%*
Supplies	6,940	*31.8%*	7,497	*32.3%*	**7,100**	*102.3%*	*29.7%*	**7,300**	*97.4%*	*28.6%*
Others	3,889	*17.8%*	4,099	*17.6%*	**4,100**	*105.4%*	*17.2%*	**4,100**	*100.0%*	*16.1%*
Total	21,846	*100.0%*	23,249	*100.0%*	**23,900**	*109.4%*	*100.0%*	**25,500**	*109.7%*	*100.0%*

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FY2022 Forecast

(Millions of yen)

	2021				2022		YoY change	
	Performance	% of sales	Restated Act	% of sales	Forecast	% of sales	Change	Ratio
Net Sales	45,095	*100.0%*	45,095	*100.0%*	**49,400**	*100.0%*	4,304	*109.5%*
Gross Profit	19,968	*44.3%*	**23,063**	***51.1%***	**25,500**	*51.6%*	5,531	*110.6%*
SGA cost	13,912	*30.9%*	**17,007**	***37.7%***	**18,200**	*36.8%*	4,287	*107.0%*
Operating Profit	6,056	*13.4%*	6,056	*13.4%*	**7,300**	*14.8%*	1,243	*120.5%*
Ordinary Profit	6,082	*13.5%*	6,082	*13.5%*	**7,300**	*14.8%*	1,217	*120.0%*
Net Profit*1	3,733	*8.3%*	3,733	*8.3%*	**5,300**	*10.7%*	1,566	*142.0%*
EPS (Yen)	299.88		299.88		425.42			
Exchange rate Yen USD	109.81		109.81		113.00			
Exchange rate Yen EUR	129.93		129.93		128.00			

*1 Net profit attributable to owners of parent

		USD	EUR
Currency Sensitivity (based on 2021 results)	Net sales	140	117
	Operating Profit	64	74

R&D cost for previous FY moved from COGS to SG&A

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FY2022 Forecast

（ Millions of yen ）

	2021		2022		YoY change	
Sales by Markets	Performance	% of sales	Forecast	% of sales	Change	Ratio
Visual Communication	20,238	*44.9%*	**22,600**	*45.7%*	2,361	*111.7%*
Digital Fabrication	10,008	*22.2%*	**11,200**	*22.7%*	1191	*111.9%*
Dental	6,601	*14.6%*	**7,250**	*14.7%*	648	*109.8%*
Service, Software & Others	8,247	*18.3%*	**8,350**	*16.9%*	102	*101.2%*
Total	45,095	*100.0%*	**49,400**	*100.0%*	4,304	*109.5%*
Sales by Products						
Hardware	22,668	*50.3%*	**26,800**	*54.3%*	4131	*118.2%*
Supplies	14,437	*32.0%*	**14,400**	*29.1%*	△37	*99.7%*
Service parts & Others	7,989	*17.7%*	**8,200**	*16.6%*	210	*102.6%*
Sales by Regions						
Japan	4,533	*10.0%*	**4,850**	*9.8%*	316	*107.0%*
North America	14,015	*31.1%*	**16,450**	*33.3%*	2,434	*117.4%*
Europe	17,168	*38.1%*	**17,600**	*35.6%*	431	*102.5%*
Asia	3,230	*7.2%*	**3,750**	*7.6%*	519	*116.1%*
Others	6,148	*13.6%*	**6,750**	*13.7%*	601	*109.8%*
Total	45,095	*100.0%*	**49,400**	*100.0%*	4,304	*109.5%*

FY2022 Forecast

Sales by Product (Old Category)

（ Millions of yen ）

	FY2021		FY2022		YoY change		
	Performance	% of sales	Forecast	% of sales	Change	Ratio	Exchange rate impact excluded Real term
Printers	14,411	*32.0%*	**17,550**	*35.5%*	3,138	*121.8%*	*121.0%*
Plotters	1,209	*2.7%*	**1,250**	*2.5%*	40	*103.4%*	*101.2%*
3D Products (DGSHAPE)	7,047	*15.6%*	**8,000**	*16.2%*	952	*113.5%*	*113.3%*
Supplies	14,437	*32.0%*	**14,400**	*29.2%*	△37	*99.7%*	*98.9%*
Others	7,989	*17.7%*	**8,200**	*16.6%*	210	*102.6%*	*102.2%*
Total	45,095	*100.0%*	**49,400**	*100.0%*	4,304	*109.5%*	*108.9%*

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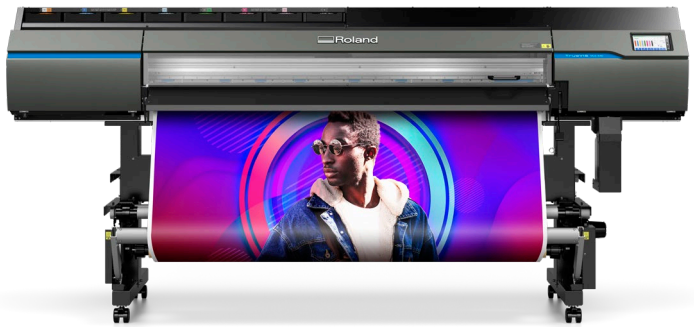
New product category overview

Market	Customer / User	Key Products	Uses and Applications
Visual Communication – VC-Solvent	➢ Sign shops ➢ Printing shops	➢ Solvent printers ➢ Solvent inks	➢ Outdoor sign ➢ Store interior/displays ➢ Banners ➢ Car wrapping
Visual Communication – VC-Other	➢ Sign shops ➢ Printing shops ➢ Print / design companies	➢ UV printers ➢ UV inks ➢ Flat UV Printer ➢ Textile printers ➢ Large format cutters	➢ Out/indoor sign ➢ Stickers and labels ➢ Design prototypes ➢ Textile / apparel
Digital Fabrication	➢ Small/semi- industrial business ➢ Retail stores ➢ Sole business owners	➢ Small solvent printers ➢ Small UV printers ➢ UV inks ➢ 3D milling machines, Engravers ➢ Metal printers ➢ Small cutting machines ➢ Customizel, New area (Co-Creation)	➢ Personalized goods ➢ Gift, novelties ➢ Iron prints ➢ Customization usage ➢ Parts, design prototyping
Dental	➢ Dental labs ➢ Dental clinics	➢ Dental milling machines ➢ Dental Supply	➢ Dental crowns ➢ Inlays ➢ Denture ➢ Abatement
Service, Software & Others	➢ Distributors ➢ Customers	➢ Service parts incl. Printer heads ➢ Service and maintenance	

Products by New Category

VC-Solvent | VC-Other | Digital Fabrication | Dental | Service, Software & Others

Solvent printers



TrueVIS

VG3-640 VG3-540 SG3-540 SG3-300

Outdoor sign

Car wrapping

Store interior/displays

Stickers and labels

Banner ads

Floor signs

Wallpaper

Iron prints

Products by New Category

VC-Solvent | VC-Other | Digital Fabrication | Dental | Service, Software & Others

UV Printer (Roll)

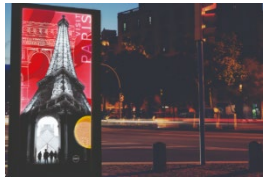
LEC2-640 LEC2-330

Posters

Labels

Packages

Displays



Electric sign

Window display

Package films

Canvas art

UV Printer (Flat)

IU-1000F

Textile printer

XT-640

Apparel / textile

Apparel / soft sign

Large format cutters

GR2-640 GR2-540

Signage

Window films

Products by New Category

VC-Solvent | VC-Other | Digital Fabrication | Dental | Service, Software & Others

VC-Solvent

Desktop UV Printer

LEF2-300

Desktop Solvent printer

BN-20A

Phone Case

Photo frame

Iron Print

Novelties

Key holder

Stickers

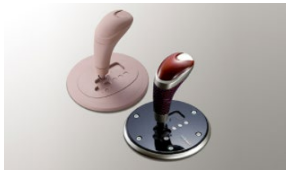
Digital Fabrication

3D milling

MDX-50

Medal Printer

MPX-95



Prototype

Custom goods

PParts prototype

Gift

Dental

Customization/New

LEC2 S-Series

SF-200

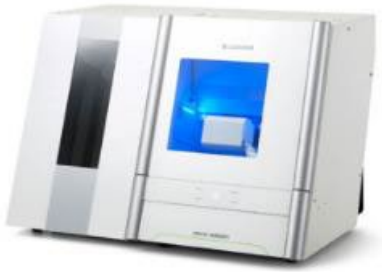
Products by New Category

VC-Solvent | VC-Other | Digital Fabrication | **Dental** | Service, Software & Others

5-axis dry milling

DWX-52D

With Disk changer
(increased productivity)



DWX-52DCi

Crowns

Bridges

Dentures

4-axis dry milling
(Compact)

DWX-4

Pin material milling

4-Axis wet milling

DWX-42W

Abatement milling
(Implant base)

Products by New Category

VC-Solvent	VC-Other	Digital Fabrication	Dental	Service, Software & Others

Service parts incl. heads

Roland DG Care

Service & Maintenance

Software
(Future revenue stream)

Roland DG Connect
for Everything Creative

DGSHAPE CLOUD

The information pertaining to our business plans and forecasts that has been provided in this presentation contains forward-looking statements that are based on the plans and prospects of the Company at this point in time. The actual business results could be significantly different from those stated in this presentation due to changes in conditions. As such, please be advised that it cannot be guaranteed that these statements will not differ materially from actual results.